

**Position: Application Engineer**

**Reports To: Engineered Project Manager**

**Location: Chesapeake/Virginia Beach, VA**

### **About our Company**

Daparak, Inc. is a full-service distributor of fluid handling and process equipment for the Municipal and Industrial based markets in Virginia, North Carolina, and South Carolina since 1976. Our technical expertise and decades of experience in the pump industry allows us to implement applications for products requiring design, fabrication, and engineering. Many of our principals are leading manufacturers in the industry which includes Grundfos, Liberty Process, and Verder.

### **Roles and Responsibilities**

- Respond to functional and technical elements of RFI's & RFP's
- Work with engineering, sales, and production staff to understand standard component fabrication techniques, standard composite materials to use, and current demands of our customers to formulate quotations for the sales staff and our customers
- Perform technical/product training for sales people, engineers and integrators for target accounts
- Prepare cost estimates by studying blueprints, plans, and related customer documents; consulting with engineers, production, and other professional and technical personnel
- Conceptual design of composite components and assemblies to support proposals
- Project management- ability to organize and manage multiple projects simultaneously
- Plan and implement expansion projects for current and future customer needs
- Assist customers in troubleshooting technical issues & recommending accurate and timely responses
- Provide design and specification development support to engineers, integrators and customers
- Provide weekly updates to Engineered Project Manager & President

### **Minimum Requirements**

- BS degree in Engineering (Electrical Preferred)
- 2-3 years of Application Engineer experience required
- Ability to read and interpret basic/complex blue prints and engineered drawings
- Background in motor control with an emphasis on VFD's & PLC control
- Comfortable with circuit design & start-up/trouble shooting of pumps & systems
- Ability to read & understand government specifications & communicate with design engineers
- Proficient in AutoCAD electrical & Inventor solid modeling, familiarity with pipe and tube module a plus

#### **Chesapeake, VA Office**

1224 Executive Blvd., Suite 108  
Chesapeake, Virginia 23320  
Phone: (757) 512-6428  
Fax: (757) 547-5855

#### **Raleigh, NC Office**

4915 Waters Edge Drive, Suite 180  
Raleigh, North Carolina 27606  
Phone: (919) 792-3780  
Fax: (919) 859-4837

#### **Charlotte, NC Office**

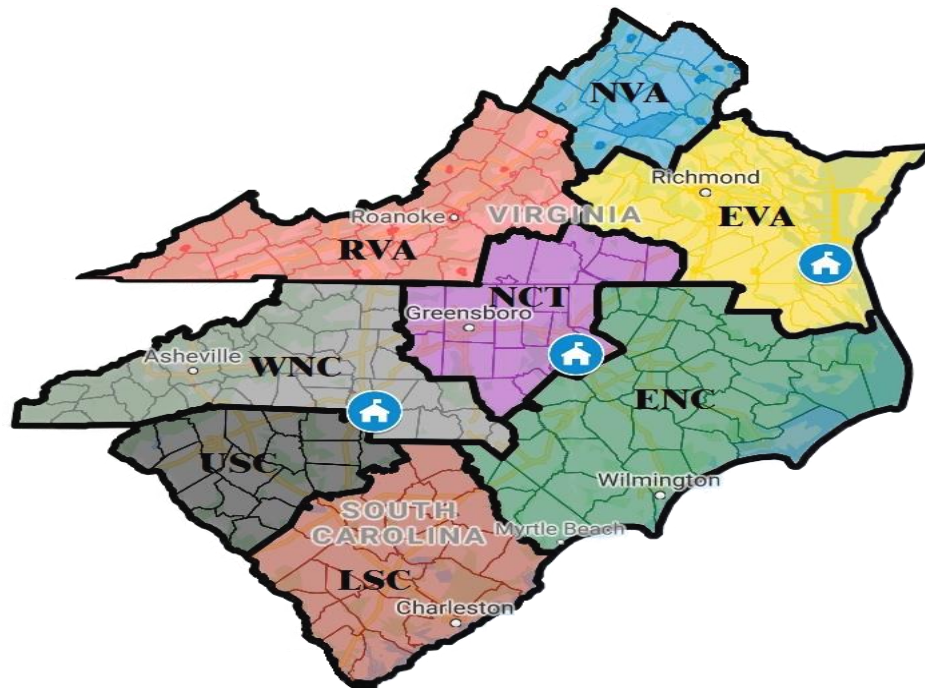
9305 Monroe Road, Suite E  
Charlotte, North Carolina 28270  
Phone: (704) 323-7023  
Fax: (704) 845-4549

## What You Can Expect

The Application Engineer is responsible for technical support- primarily consisting of customer quotations and business development through various case studies and composite applications. Key areas of emphasis encompass the ability to understand customer requirements and rapidly demonstrate unique technical based solutions to provide costing, timing, and resources in proposals.

## Company Benefits:

- Competitive Base Pay
- 401k/401k Matching (4%)
- Health Care/Dental Care/Vision Care
- STD/LTD
- Paid Holidays/Paid Vacation
- Complimentary Sam's Club Membership
- Quarterly Team Building Outings



### Chesapeake, VA Office

1224 Executive Blvd., Suite 108  
Chesapeake, Virginia 23320  
Phone: (757) 512-6428  
Fax: (757) 547-5855

### Raleigh, NC Office

4915 Waters Edge Drive, Suite 180  
Raleigh, North Carolina 27606  
Phone: (919) 792-3780  
Fax: (919) 859-4837

### Charlotte, NC Office

9305 Monroe Road, Suite E  
Charlotte, North Carolina 28270  
Phone: (704) 323-7023  
Fax: (704) 845-4549